

MATERIALS MANAGEMENT DEPARTMENT 101 OLD VENICE ROAD • OSPREY, FLORIDA 34229 TELEPHONE (941) 486-2183 • FAX (941) 486-2188

#### **MEMORANDUM**

TO: Members of the School Board

Lori White, Superintendent

Mitsi Corcoran, Chief Financial Officer

FROM: Carol A. Lichon, CPPO, Director of Materials Management

TITLE: APPROVAL TO AWARD BID #16-0338 FOR BATTERIES

Bids to provide 'Batteries' were received from six vendors on June 25, 2015. The bids of Batteries by Fisher, Batteries Plus Bulbs, Gem Supply Company, Inc., and Glades Parts Company dba Original Equipment Company were the best low bids meeting the advertised specifications. Reasons for not selecting the apparent low bid are included with the bid tabulation. This bid is for a period of one year with an option to renew for two additional one-year periods. The funds for these purchases are contained in the transfer from capital budget allocated to the Facilities Services Department and the Network Services Department.

#### **Requested by:**

Jody Dumas Joe Binswanger "Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120. Florida Statutes."

Posting Date: 07/14/2015

Not to exceed Fiscal Impact: \$125,000.00

**Recommended Motion:** That the bids of Batteries by Fisher, Batteries Plus Bulbs, Gem Supply Company, Inc., and Glades Parts Company dba Original Equipment Company for 'Batteries' in an amount not to exceed \$125,000.00, be approved as presented.

#### Tabulation for Batteries - Bid #16-0338

Indicate the price for the sample list of OEM batteries for comparison purposes and held for initial year of contract.		Batteries by Fisher, Inc.		
Gro	up A			
Des	cription			
DIS	COVER	Part Number	Alter	nates bid
1	Battery - 115AGM - size 31, 12 volt, 940CA	EV31A-A	Exide	\$185.34
2	Battery - 115AGM - size 31, 12 volt, 830CA	EV31A-B	Vision	\$162.58
DUI	RACELL ULTRA	Part Number		
3	HP Laptops models 6450b 6930b	11.1V 6600MAH LIION 73WH		
4	HP Laptops models 6460, 8470	11.1V 5200MAH LIION 58WH		
5	UPS Replacement Batteries	DURA12-18NB	SLA	\$23.75
6	UPS Replacement Batteries	12V 8AH AGM VRLA .187	SLA	\$12.46
7	UPS Replacement Batteries	AGM 12V 9AH .250 FASTON	SLA	\$16.25
8	UPS Replacement Batteries	AGM 12V 12AH .250 FASTON	SLA	\$18.15
9	UPS Replacement Batteries	AGM 12V 3.3AH .250 FASTON	SLA	\$7.77
10	UPS Replacement Batteries	AGM 12V 8AH .250 FASTON	SLA	\$12.46
11	UPS Replacement Batteries	AGM 12V 5AH .187 FASTON	SLA	\$9.87
12	UPS Replacement Batteries	AGM 12V 5AH .250 FASTON	SLA	\$9.87
FUL	L RIVER	Part Number	,	
13	Battery - J185: DC215-12: 12V, 215AH, AGM: 14.5"Lx7"Wx14"H	Size 185	Vision	\$299.30
INT	ERSTATE BATTERIES	Part Number	Alte	ernates
14	Automotive Battery: 12V 335CCA, Group 151RMF	40B19LS	Finish Line	\$101.62
15	Automotive Battery: 12V 500CCA, Group 26	I-26	Finish Line	\$48.37
16	Automotive Battery: 12V 600CCA, Group 47	I-47	Finish Line	\$49.14
17	Automotive Battery: 12V 600CCA, Group 70	I-70	Finish Line	\$52.75

#### Tabulation for Batteries - Bid #16-0338

Indicate the price for the sample list of OEM batteries for comparison purposes and held for initial year of contract.		Batteries F	Plus Bulbs	
Gro	oup A			
Des	scription			
DISCOVER		Part Number	Alternates an	d as spec bid
1	Battery - 115AGM - size 31, 12 volt, 940CA	EV31A-A	Intimidator	\$167.45
2	Battery - 115AGM - size 31, 12 volt, 830CA	EV31A-B	MagnaPower	\$163.59
DUI	RACELL ULTRA	Part Number	As s	pec
3	HP Laptops models 6450b 6930b	11.1V 6600MAH LIION 73WH	\$57	.47
4	HP Laptops models 6460, 8470	11.1V 5200MAH LIION 58WH	\$59	.71
5	UPS Replacement Batteries	DURA12-18NB	\$29	.99
6	UPS Replacement Batteries	12V 8AH AGM VRLA .187	\$10	.55
7	UPS Replacement Batteries	AGM 12V 9AH .250 FASTON	\$17	.61
8	UPS Replacement Batteries	AGM 12V 12AH .250 FASTON	\$18	.88
9	UPS Replacement Batteries	AGM 12V 3.3AH .250 FASTON	\$13	.40
10	UPS Replacement Batteries	AGM 12V 8AH .250 FASTON	\$10	.55
11	UPS Replacement Batteries	AGM 12V 5AH .187 FASTON	\$8.	70
12	UPS Replacement Batteries	AGM 12V 5AH .250 FASTON	\$9.	79
FUL	L RIVER	Part Number	As s	pec
13	Battery - J185: DC215-12: 12V, 215AH, AGM: 14.5"Lx7"Wx14"H	Size 185	\$509.75	
INT	ERSTATE BATTERIES	Part Number	Alterr	nates
14	Automotive Battery: 12V 335CCA, Group 151RMF	40B19LS	Duracell Ultra	\$46.23
15	Automotive Battery: 12V 500CCA, Group 26	I-26	Duracell Ultra	\$43.09
16	Automotive Battery: 12V 600CCA, Group 47	1-47	Duracell Ultra	\$63.05
17	Automotive Battery: 12V 600CCA, Group 70	I-70	Duracell Ultra	\$44.27

#### Tabulation for Batteries - Bid #16-0338

Indicate the price for the sample list of OEM batteries for comparison purposes and held for initial year of contract.			Gem Supply Company, Inc.
Gro	up A		
Des	scription		
DIS	COVER	Part Number	As spec bid
1	Battery - 115AGM - size 31, 12 volt, 940CA	EV31A-A	\$452.78
2	Battery - 115AGM - size 31, 12 volt, 830CA	EV31A-B	\$452.78
DUI	RACELL ULTRA	Part Number	
3	HP Laptops models 6450b 6930b	11.1V 6600MAH LIION 73WH	\$77.36
4	HP Laptops models 6460, 8470	11.1V 5200MAH LIION 58WH	\$88.79
5	UPS Replacement Batteries	DURA12-18NB	\$66.19
6	UPS Replacement Batteries	12V 8AH AGM VRLA .187	\$24.98
7	UPS Replacement Batteries	AGM 12V 9AH .250 FASTON	\$32.30
8	UPS Replacement Batteries	AGM 12V 12AH .250 FASTON	\$36.30
9	UPS Replacement Batteries	AGM 12V 3.3AH .250 FASTON	\$22.67
10	UPS Replacement Batteries	AGM 12V 8AH .250 FASTON	\$24.77
11	UPS Replacement Batteries	AGM 12V 5AH .187 FASTON	\$20.60
12	UPS Replacement Batteries	AGM 12V 5AH .250 FASTON	\$20.60
FUL	L RIVER	Part Number	
13	Battery - J185: DC215-12: 12V, 215AH, AGM: 14.5"Lx7"Wx14"H	Size 185	
INT	ERSTATE BATTERIES	Part Number	
14	Automotive Battery: 12V 335CCA, Group 151RMF	40B19LS	\$125.88
15	Automotive Battery: 12V 500CCA, Group 26	I-26	\$99.52
16	Automotive Battery: 12V 600CCA, Group 47	I-47	\$92.84
17	Automotive Battery: 12V 600CCA, Group 70	I-70	\$92.84

#### Tabulation for Batteries - Bid #16-0338

Indicate the price for the sample list of OEM batteries for comparison purposes and held for initial year of contract.		O'Reilly Automotive Stores, Inc., dba O'Reilly Auto Parts	
Group A			
Description			
DISCOVER	Part Number	Alternate	e - Super Start
1 Battery - 115AGM - size 31, 12 volt, 940CA	EV31A-A	AGM31T	\$192.37
2 Battery - 115AGM - size 31, 12 volt, 830CA	EV31A-B	AGM31DT	\$196.88
DURACELL ULTRA	Part Number		
3 HP Laptops models 6450b 6930b	11.1V 6600MAH LIION 73WH		
4 HP Laptops models 6460, 8470	11.1V 5200MAH LIION 58WH		
5 UPS Replacement Batteries	DURA12-18NB		
6 UPS Replacement Batteries	12V 8AH AGM VRLA .187		
7 UPS Replacement Batteries	AGM 12V 9AH .250 FASTON		
8 UPS Replacement Batteries	AGM 12V 12AH .250 FASTON		
9 UPS Replacement Batteries	AGM 12V 3.3AH .250 FASTON		
10 UPS Replacement Batteries	AGM 12V 8AH .250 FASTON		
11 UPS Replacement Batteries	AGM 12V 5AH .187 FASTON		
12 UPS Replacement Batteries	AGM 12V 5AH .250 FASTON		
FULL RIVER	Part Number		
13 Battery - J185: DC215-12: 12V, 215AH, AGM: 14.5"Lx7"Wx14"H	Size 185		
INTERSTATE BATTERIES	Part Number		
14 Automotive Battery: 12V 335CCA, Group 151RMF	40B19LS	151REXT	\$110.87
15 Automotive Battery: 12V 500CCA, Group 26	I-26	26PRMJ	\$73.60
16 Automotive Battery: 12V 600CCA, Group 47	I-47	47EXT	\$111.14
17 Automotive Battery: 12V 600CCA, Group 70	I-70		

#### Tabulation for Batteries - Bid #16-0338

Indicate the price for the sample list of OEM batteries for comparison purposes and held for initial year of contract.			npany, dba Original nt Company
Group A			
Description			
DISCOVER	Part Number	Altern	ates bid
1 Battery - 115AGM - size 31, 12 volt, 940CA	EV31A-A		
2 Battery - 115AGM - size 31, 12 volt, 830CA	EV31A-B		
DURACELL ULTRA	Part Number		
3 HP Laptops models 6450b 6930b	11.1V 6600MAH LIION 73WH		
4 HP Laptops models 6460, 8470	11.1V 5200MAH LIION 58WH	Powersonic	
5 UPS Replacement Batteries	DURA12-18NB	Powersonic	\$52.25
6 UPS Replacement Batteries	12V 8AH AGM VRLA .187	1	
7 UPS Replacement Batteries	AGM 12V 9AH .250 FASTON	Powersonic	\$20.68
8 UPS Replacement Batteries	AGM 12V 12AH .250 FASTON	Powersonic	\$23.63
9 UPS Replacement Batteries	AGM 12V 3.3AH .250 FASTON	Powersonic	\$15.87
10 UPS Replacement Batteries	AGM 12V 8AH .250 FASTON	Powersonic	\$18.23
11 UPS Replacement Batteries	AGM 12V 5AH .187 FASTON	Powersonic	\$13.95
12 UPS Replacement Batteries	AGM 12V 5AH .250 FASTON	Powersonic	\$13.95
FULL RIVER	Part Number	<u>'</u>	
13 Battery - J185: DC215-12: 12V, 215AH, AGM: 14.5"Lx7"Wx14"H	Size 185		
INTERSTATE BATTERIES	Part Number	AC Delco	
14 Automotive Battery: 12V 335CCA, Group 151RMF	40B19LS	AC Delco	\$44.45
15 Automotive Battery: 12V 500CCA, Group 26	I-26	AC Delco	\$46.92
16 Automotive Battery: 12V 600CCA, Group 47	1-47	AC Delco	\$55.68
17 Automotive Battery: 12V 600CCA, Group 70	I-70	<del>-</del>	

#### Tabulation for Batteries - Bid #16-0338

	cate the price for the sample list of OEM batteries for comparison purpertract.	oses and held for initial year of	Safe-Start,	LLC
Gro	up A			
Des	cription			
DIS	COVER	Part Number	Alternates	bid
1	Battery - 115AGM - size 31, 12 volt, 940CA	EV31A-A	Full River 910A	\$215.56
2	Battery - 115AGM - size 31, 12 volt, 830CA	EV31A-B	Trojan Battery 875CA	\$174.80
DUI	RACELL ULTRA	Part Number	Outlast/Pow	ertron
3	HP Laptops models 6450b 6930b	11.1V 6600MAH LIION 73WH		
4	HP Laptops models 6460, 8470	11.1V 5200MAH LIION 58WH		
5	UPS Replacement Batteries	DURA12-18NB		\$24.30
6	UPS Replacement Batteries	12V 8AH AGM VRLA .187	F1	\$9.63
7	UPS Replacement Batteries	AGM 12V 9AH .250 FASTON	F2	\$15.35
8	UPS Replacement Batteries	AGM 12V 12AH .250 FASTON	F2	\$17.13
9	UPS Replacement Batteries	AGM 12V 3.3AH .250 FASTON	F2 only .187 available	\$8.20
10	UPS Replacement Batteries	AGM 12V 8AH .250 FASTON	F2	\$9.63
11	UPS Replacement Batteries	AGM 12V 5AH .187 FASTON	F1	\$6.89
12	UPS Replacement Batteries	AGM 12V 5AH .250 FASTON	F2	\$6.89
FUL	L RIVER	Part Number		
13	Battery - J185: DC215-12: 12V, 215AH, AGM: 14.5"Lx7"Wx14"H	Size 185		\$396.30
INT	ERSTATE BATTERIES	Part Number	Powertron Ba	atteries
14	Automotive Battery: 12V 335CCA, Group 151RMF	40B19LS	Group 151R	\$71.35
15	Automotive Battery: 12V 500CCA, Group 26	I-26	525CCA	\$52.53
16	Automotive Battery: 12V 600CCA, Group 47	I-47	590CCA	\$77.36
17	Automotive Battery: 12V 600CCA, Group 70	I-70	525CCA	\$49.88

#### Tabulation for Batteries - Bid #16-0338

	Indicate the price for the sample list of OEM batteries for comparison purposes and held for initial year of contract.		Batteries by Fisher, Inc.	
INTERSTATE BATTERIES, continued		Part Number	Alternates	
18 B	Battery - 12V Low profile 4DLT-VHC (545A Tractor)	4DLT-VHC	Finish Line	\$125.71
19 B	Battery - 305AGM - size 3050S, 6 volt, 11.5"L x 7.25"W x 13.5"H.	Size 3050S		\$217.31
20 B	Battery: AGM, 100AH, Group SLA12100	DCM0100	Vision	\$140.44
21 G	Golf Cart Battery: 12V, (4 batteries required)	12VGCUTL	Finish Line	\$140.60
22 G	Golf Cart Battery: 6V, 230AH, Group GC2	GC2-XHD-UTL	Finish Line	\$100.97
23 0	Solf Cart Battery: 6V, 230AH, Group GC2	U2000UT	Finish Line	\$100.97
24 0	Golf Cart Battery: 8V, Group GC8	GC8-HD-UT	Finish Line	\$86.68
25 0	Golf Cart Battery: 8V, 165AH, Group GC8	U8VGCUT	Finish Line	\$105.45
26 L	awn & Garden - Default 6M Free: 12V, 390CCA, 490CA	SP-22NF	Finish Line	\$60.40
27 L	awn & Garden Battery: 12V, 300CCA, 375CA	SP-35	Finish Line	\$36.19
28 L	awn & Garden Battery: 12V, 340CCA, 425CA	SP-40	Exide	\$43.54
29 L	awn/Garden Battery: 12V, 250CCA, 310CA	SP-30	Finish Line	\$33.58
	ight truck/Van Mega-Tron - Int Com 18M Free: 12V, 950CCA, 190CA	31P-MHD	Finish Line	\$83.25
31 N	Marine RV Dual-Power Battery: 12V, 600CCA, 750CA	SRM-27	Finish Line	\$75.21
32 N	Marine/RV Dual Purpose Battery: 12V, 675CCA, 845CA	SRM-29	Finish Line	\$101.50
33 N	lega-Tron 24 Automotive Battery: 12V, 600CCA, 750CA	MT-24	Finish Line	\$53.60
34 N	Mega-Tron 26 Automotive Battery: 12V, 525CCA, 655CA	MT-26	Finish Line	\$48.37
35 N	Mega-Tron 51R Automotive Battery: 12V, 500CCA, 625CA	MT-51R	Exide	\$80.29
36 N	lega-Tron Plus 27 Automotive Battery: 12V, 810CCA, 810CA	MTP-27	Exide	\$77.54

#### Tabulation for Batteries - Bid #16-0338

Indicate the price for the sample list of OEM batteries for comparison purpos contract.	ses and held for initial year of	Batteries F	Plus Bulbs
INTERSTATE BATTERIES, continued	Part Number	Alteri	nates
18 Battery - 12V Low profile 4DLT-VHC (545A Tractor)	4DLT-VHC	Duracell Ultra	\$99.75
19 Battery - 305AGM - size 3050S, 6 volt, 11.5"L x 7.25"W x 13.5"H.	Size 3050S	Full River	\$415.71
20 Battery: AGM, 100AH, Group SLA12100	DCM0100	Duracell Ultra	\$161.75
21 Golf Cart Battery: 12V, (4 batteries required)	12VGCUTL	Duracell Ultra	\$183.12
22 Golf Cart Battery: 6V, 230AH, Group GC2	GC2-XHD-UTL	Duracell Ultra	\$82.69
23 Golf Cart Battery: 6V, 230AH, Group GC2	U2000UT	Duracell Ultra	\$82.69
24 Golf Cart Battery: 8V, Group GC8	GC8-HD-UT	Duracell Ultra	\$102.31
25 Golf Cart Battery: 8V, 165AH, Group GC8	U8VGCUT	Duracell Ultra	\$102.31
26 Lawn & Garden - Default 6M Free: 12V, 390CCA, 490CA	SP-22NF	Duracell Ultra	\$44.03
27 Lawn & Garden Battery: 12V, 300CCA, 375CA	SP-35	Duracell Ultra	\$28.72
28 Lawn & Garden Battery: 12V, 340CCA, 425CA	SP-40	Duracell Ultra	\$33.88
29 Lawn/Garden Battery: 12V, 250CCA, 310CA	SP-30	Duracell Ultra	\$25.56
Light truck/Van Mega-Tron - Int Com 18M Free: 12V, 950CCA, 1190CA	31P-MHD	Duracell Ultra	\$66.39
31 Marine RV Dual-Power Battery: 12V, 600CCA, 750CA	SRM-27	Duracell Ultra	\$66.16
32 Marine/RV Dual Purpose Battery: 12V, 675CCA, 845CA	SRM-29	Duracell Ultra	\$81.23
33 Mega-Tron 24 Automotive Battery: 12V, 600CCA, 750CA	MT-24	Duracell Ultra	\$52.67
34 Mega-Tron 26 Automotive Battery: 12V, 525CCA, 655CA	MT-26	Duracell Ultra	\$43.09
35 Mega-Tron 51R Automotive Battery: 12V, 500CCA, 625CA	MT-51R	Duracell Ultra	\$43.55
36 Mega-Tron Plus 27 Automotive Battery: 12V, 810CCA, 810CA	MTP-27	Duracell Ultra	\$79.09

#### Tabulation for Batteries - Bid #16-0338

	cate the price for the sample list of OEM batteries for comparison purposes tract.	Gem Supply Company, Inc.	
INT	ERSTATE BATTERIES, continued	Part Number	
18	Battery - 12V Low profile 4DLT-VHC (545A Tractor)	4DLT-VHC	\$159.36
19	Battery - 305AGM - size 3050S, 6 volt, 11.5"L x 7.25"W x 13.5"H.	Size 3050S	\$239.44
20	Battery: AGM, 100AH, Group SLA12100	DCM0100	\$246.20
21	Golf Cart Battery: 12V, (4 batteries required)	12VGCUTL	\$977.28
22	Golf Cart Battery: 6V, 230AH, Group GC2	GC2-XHD-UTL	\$137.64
23	Golf Cart Battery: 6V, 230AH, Group GC2	U2000UT	\$137.64
24	Golf Cart Battery: 8V, Group GC8	GC8-HD-UT	\$146.44
25	Golf Cart Battery: 8V, 165AH, Group GC8	U8VGCUT	\$146.44
26	Lawn & Garden - Default 6M Free: 12V, 390CCA, 490CA	SP-22NF	\$73.64
27	Lawn & Garden Battery: 12V, 300CCA, 375CA	SP-35	\$61.56
28	Lawn & Garden Battery: 12V, 340CCA, 425CA	SP-40	\$55.36
29	Lawn/Garden Battery: 12V, 250CCA, 310CA	SP-30	\$47.92
30	Light truck/Van Mega-Tron - Int Com 18M Free: 12V, 950CCA, 1190CA	31P-MHD	\$139.28
31	Marine RV Dual-Power Battery: 12V, 600CCA, 750CA	SRM-27	\$104.80
32	Marine/RV Dual Purpose Battery: 12V, 675CCA, 845CA	SRM-29	\$124.00
33	Mega-Tron 24 Automotive Battery: 12V, 600CCA, 750CA	MT-24	\$104.76
34	Mega-Tron 26 Automotive Battery: 12V, 525CCA, 655CA	MT-26	\$101.31
35	Mega-Tron 51R Automotive Battery: 12V, 500CCA, 625CA	MT-51R	\$101.31
36	Mega-Tron Plus 27 Automotive Battery: 12V, 810CCA, 810CA	MTP-27	\$118.84

#### Tabulation for Batteries - Bid #16-0338

Indicate the price for the sample list of OEM batteries for comparison purposes and held for initial year contract.		-	Stores, Inc., dba O'Reilly to Parts
INTERSTATE BATTERIES, continued	Part Number		
18 Battery - 12V Low profile 4DLT-VHC (545A Tractor)	4DLT-VHC	4DLT	\$126.19
19 Battery - 305AGM - size 3050S, 6 volt, 11.5"L x 7.25"W x 13.5"H.	Size 3050S	'	
20 Battery: AGM, 100AH, Group SLA12100	DCM0100		
21 Golf Cart Battery: 12V, (4 batteries required)	12VGCUTL	GC12V	\$162.44
22 Golf Cart Battery: 6V, 230AH, Group GC2	GC2-XHD-UTL	GC12V	\$162.44
23 Golf Cart Battery: 6V, 230AH, Group GC2	U2000UT	GC12V	\$162.44
24 Golf Cart Battery: 8V, Group GC8	GC8-HD-UT	GC8120	\$112.69
25 Golf Cart Battery: 8V, 165AH, Group GC8	U8VGCUT	GC8120	\$112.69
26 Lawn & Garden - Default 6M Free: 12V, 390CCA, 490CA	SP-22NF	22NF	\$73.92
27 Lawn & Garden Battery: 12V, 300CCA, 375CA	SP-35	U1LH	\$36.09
28 Lawn & Garden Battery: 12V, 340CCA, 425CA	SP-40	U1LUH	\$44.69
29 Lawn/Garden Battery: 12V, 250CCA, 310CA	SP-30	Super Start U1LH	\$36.09
Light truck/Van Mega-Tron - Int Com 18M Free: 12V, 950CCA, 1190CA	31P-MHD	31-5	\$92.15
31 Marine RV Dual-Power Battery: 12V, 600CCA, 750CA	SRM-27	27DCM	\$77.35
32 Marine/RV Dual Purpose Battery: 12V, 675CCA, 845CA	SRM-29	31HD	\$111.47
33 Mega-Tron 24 Automotive Battery: 12V, 600CCA, 750CA	MT-24	24-72	\$78.76
34 Mega-Tron 26 Automotive Battery: 12V, 525CCA, 655CA	MT-26	26-48	\$59.86
35 Mega-Tron 51R Automotive Battery: 12V, 500CCA, 625CA	MT-51R	51R72	\$77.77
36 Mega-Tron Plus 27 Automotive Battery: 12V, 810CCA, 810CA	MTP-27	27-72	\$86.11

#### Tabulation for Batteries - Bid #16-0338

	Indicate the price for the sample list of OEM batteries for comparison purposes and held for initial year of contract.		Glades Parts Company, dba Original Equipment Company	
INT	ERSTATE BATTERIES, continued	Part Number	AC Delco	
18	Battery - 12V Low profile 4DLT-VHC (545A Tractor)	4DLT-VHC	AC Delco	\$96.57
19	Battery - 305AGM - size 3050S, 6 volt, 11.5"L x 7.25"W x 13.5"H.	Size 3050S		
20	Battery: AGM, 100AH, Group SLA12100	DCM0100		
21	Golf Cart Battery: 12V, (4 batteries required)	12VGCUTL		
22	Golf Cart Battery: 6V, 230AH, Group GC2	GC2-XHD-UTL		
23	Golf Cart Battery: 6V, 230AH, Group GC2	U2000UT		
24	Golf Cart Battery: 8V, Group GC8	GC8-HD-UT		
25	Golf Cart Battery: 8V, 165AH, Group GC8	U8VGCUT		
26	Lawn & Garden - Default 6M Free: 12V, 390CCA, 490CA	SP-22NF		
27	Lawn & Garden Battery: 12V, 300CCA, 375CA	SP-35	AC Delco	\$31.01
28	Lawn & Garden Battery: 12V, 340CCA, 425CA	SP-40		
29	Lawn/Garden Battery: 12V, 250CCA, 310CA	SP-30	AC Delco	\$26.22
30	Light truck/Van Mega-Tron - Int Com 18M Free: 12V, 950CCA, 1190CA	31P-MHD	AC Delco	\$71.08
31	Marine RV Dual-Power Battery: 12V, 600CCA, 750CA	SRM-27	AC Delco	\$62.43
32	Marine/RV Dual Purpose Battery: 12V, 675CCA, 845CA	SRM-29	AC Delco	\$78.85
33	Mega-Tron 24 Automotive Battery: 12V, 600CCA, 750CA	MT-24	AC Delco	\$54.29
34	Mega-Tron 26 Automotive Battery: 12V, 525CCA, 655CA	MT-26	AC Delco	\$46.92
35	Mega-Tron 51R Automotive Battery: 12V, 500CCA, 625CA	MT-51R	AC Delco	\$43.41
36	Mega-Tron Plus 27 Automotive Battery: 12V, 810CCA, 810CA	MTP-27		

#### Tabulation for Batteries - Bid #16-0338

Indicate the price for the sample list of OEM batteries for comparison purposes and held for initial year of contract.		Safe-Star	t, LLC	
INT	ERSTATE BATTERIES, continued	Part Number	Powertron I	Batteries
18	Battery - 12V Low profile 4DLT-VHC (545A Tractor)	4DLT-VHC		\$122.17
19	Battery - 305AGM - size 3050S, 6 volt, 11.5"L x 7.25"W x 13.5"H.	Size 3050S	Full River	\$323.18
20	Battery: AGM, 100AH, Group SLA12100	DCM0100	Outlast	\$126.57
21	Golf Cart Battery: 12V, (4 batteries required)	12VGCUTL	each	\$136.97
22	Golf Cart Battery: 6V, 230AH, Group GC2	GC2-XHD-UTL	Trojan Battery 240AH	\$125.97
23	Golf Cart Battery: 6V, 230AH, Group GC2	U2000UT	Trojan Battery 240AH	\$125.97
24	Golf Cart Battery: 8V, Group GC8	GC8-HD-UT		\$95.97
25	Golf Cart Battery: 8V, 165AH, Group GC8	U8VGCUT	Trojan Battery 170AH	\$116.97
26	Lawn & Garden - Default 6M Free: 12V, 390CCA, 490CA	SP-22NF	360CCA	\$32.90
27	Lawn & Garden Battery: 12V, 300CCA, 375CA	SP-35	310CCA, 375CA	\$29.83
28	Lawn & Garden Battery: 12V, 340CCA, 425CA	SP-40		\$32.14
29	Lawn/Garden Battery: 12V, 250CCA, 310CA	SP-30	230CCA, 285CA	\$29.79
30	Light truck/Van Mega-Tron - Int Com 18M Free: 12V, 950CCA, 1190CA	31P-MHD	Strike thru Mega-Tron	\$89.54
31	Marine RV Dual-Power Battery: 12V, 600CCA, 750CA	SRM-27		\$70.41
32	Marine/RV Dual Purpose Battery: 12V, 675CCA, 845CA	SRM-29	840CA	\$92.46
33	Mega-Tron 24 Automotive Battery: 12V, 600CCA, 750CA	MT-24	Strike thru Mega-Tron	\$60.81
34	Mega-Tron 26 Automotive Battery: 12V, 525CCA, 655CA	MT-26	Strike thru Mega-Tron	\$52.53
35	Mega-Tron 51R Automotive Battery: 12V, 500CCA, 625CA	MT-51R	Strike thru Mega-Tron	\$55.01
36	Mega-Tron Plus 27 Automotive Battery: 12V, 810CCA, 810CA	MTP-27	710CCA, 890CA	\$68.03

Indicate the price for the sample list of OEM batteries for comparison purposes and held for initial year of contract.		Batteries	by Fisher, Inc.
LIFELINE	Part Number		
37 Battery - 220AGM - size 4CT, 6 volt, 10"L x 7"W x 9.5"H.	Size 4CT	Vision	\$143.20
RAY-O-VAC	Part Number	,	
38 HP Laptops models 6440b, 6930, 6450	11.1V 5200MAH LIION 58WH		
39 Laptop Power Adapter-fits most of our models of laptops	19V 90 W Adapter and Cord		
40 Older laptops	11.1V 4800MAH LIION 53WH		
Indicate the percentage discount off the list price for all OEM batteries liste	d below.		
Group B	Percentage Discount		
41 Discover			
42 Duracell Ultra			
43 Full River			
44 Interstate			
45 Lifeline			
46 Ray-O-Vac			
Indicate the percentage discount off the list price for all OEM batteries lister	d below.		
Group C: Large Equipment (i.e. Forklift, pallet jacks, etc.)	Percentage Discount		
47 Crown			
48 Douglas			
49 MacKinnon			
50 Yale			

Indicate the price for the sample list of OEM batteries for comparison purp contract.	oses and held for initial year of	Batteries Plus Bulbs	
LIFELINE	Part Number	Alternates	
37 Battery - 220AGM - size 4CT, 6 volt, 10"L x 7"W x 9.5"H.	Size 4CT	MagnaPower \$188.20	
RAY-O-VAC	Part Number	As spec	
38 HP Laptops models 6440b, 6930, 6450	11.1V 5200MAH LIION 58WH	\$52.86	
39 Laptop Power Adapter-fits most of our models of laptops	19V 90 W Adapter and Cord	\$31.36	
40 Older laptops	11.1V 4800MAH LIION 53WH	\$54.50	
Indicate the percentage discount off the list price for all OEM batteries liste	d below.		
Group B	Percentage Discount		
41 Discover			
42 Duracell Ultra		SLA - 50% / Laptop - 30%	
43 Full River		30%	
44 Interstate			
45 Lifeline			
46 Ray-O-Vac		30%	
Indicate the percentage discount off the list price for all OEM batteries liste	d below.		
Group C: Large Equipment (i.e. Forklift, pallet jacks, etc.)	Percentage Discount		
47 Crown			
48 Douglas			
49 MacKinnon			
50 Yale			

Indicate the price for the sample list of OEM batteries for comparison purposes and held for initial year of contract.		Gem Supply Company, Inc.
LIFELINE	Part Number	
37 Battery - 220AGM - size 4CT, 6 volt, 10"L x 7"W x 9.5"H.	Size 4CT	\$368.89
RAY-O-VAC	Part Number	
38 HP Laptops models 6440b, 6930, 6450	11.1V 5200MAH LIION 58WH	\$77.31
39 Laptop Power Adapter-fits most of our models of laptops	19V 90 W Adapter and Cord	\$42.19
40 Older laptops	11.1V 4800MAH LIION 53WH	
Indicate the percentage discount off the list price for all OEM batteries lis	ted below.	
Group B	Percentage Discount	
41 Discover		5%
42 Duracell Ultra		20%
43 Full River		
44 Interstate		15%
45 Lifeline		5%
46 Ray-O-Vac		20%
Indicate the percentage discount off the list price for all OEM batteries lis	ted below.	
Group C: Large Equipment (i.e. Forklift, pallet jacks, etc.)	Percentage Discount	
47 Crown		10%
48 Douglas		10%
49 MacKinnon		10%
50 Yale		10%

#### Tabulation for Batteries - Bid #16-0338

Indicate the price for the sample list of OEM batteries for comparison purposes and held for initial year of contract.		O'Reilly Automotive Stores, Inc., dba O'Reilly Auto Parts	
LIFE	ELINE	Part Number	
37	Battery - 220AGM - size 4CT, 6 volt, 10"L x 7"W x 9.5"H.	Size 4CT	
RA\	Y-O-VAC	Part Number	
38	HP Laptops models 6440b, 6930, 6450	11.1V 5200MAH LIION 58WH	
39	Laptop Power Adapter-fits most of our models of laptops	19V 90 W Adapter and Cord	
40	Older laptops	11.1V 4800MAH LIION 53WH	
Indi	cate the percentage discount off the list price for all OEM batteries listed	below.	
Gro	ир В	Percentage Discount	
41	Discover		
42	Duracell Ultra		
43	Full River		
44	Interstate		
45	Lifeline		
46	Ray-O-Vac		
Indi	cate the percentage discount off the list price for all OEM batteries listed	below.	
Gro	Group C: Large Equipment (i.e. Forklift, pallet jacks, etc.)  Percentage Discount		
47	Crown		
48	Douglas		
49	MacKinnon		
50	Yale		

Indicate the price for the sample list of OEM batteries for comparison purposes and held for initial year of contract.		Glades Parts Company, dba Original Equipment Company	
LIF	ELINE	Part Number	
37	Battery - 220AGM - size 4CT, 6 volt, 10"L x 7"W x 9.5"H.	Size 4CT	
RA`	Y-O-VAC	Part Number	
38	HP Laptops models 6440b, 6930, 6450	11.1V 5200MAH LIION 58WH	
39	Laptop Power Adapter-fits most of our models of laptops	19V 90 W Adapter and Cord	
40	Older laptops	11.1V 4800MAH LIION 53WH	
Indi	cate the percentage discount off the list price for all OEM batteries liste	ed below.	
Gro	ир В	Percentage Discount	
41	Discover		
42	Duracell Ultra		
43	Full River		
44	Interstate		
45	Lifeline		
46	Ray-O-Vac		
Indi	cate the percentage discount off the list price for all OEM batteries liste	ed below.	
Gro	up C: Large Equipment (i.e. Forklift, pallet jacks, etc.)	Percentage Discount	
47	Crown		
48	Douglas		
49	MacKinnon		
50	Yale		

Tabulation for Batteries - Bid #16-0338

Indicate the price for the sample list of OEM batteries for comparison purposes and held for initial year of contract.		Safe-Sta	rt, LLC
LIFELINE	Part Number		
37 Battery - 220AGM - size 4CT, 6 volt, 10"L x 7"W x 9.5"H.	Size 4CT	Full River	\$223.16
RAY-O-VAC	Part Number	,	
38 HP Laptops models 6440b, 6930, 6450	11.1V 5200MAH LIION 58WH		
39 Laptop Power Adapter-fits most of our models of laptops	19V 90 W Adapter and Cord		
40 Older laptops	11.1V 4800MAH LIION 53WH		
Indicate the percentage discount off the list price for all OEM batteries liste	d below.		
Group B	Percentage Discount		
41 Discover		0%	, D
42 Duracell Ultra		0%	, D
43 Full River		0%	, )
44 Interstate		0%	, D
45 Lifeline		0%	,
46 Ray-O-Vac		0%	,
Indicate the percentage discount off the list price for all OEM batteries liste	d below.	0%	, D
Group C: Large Equipment (i.e. Forklift, pallet jacks, etc.)  Percentage Discount			
47 Crown			
48 Douglas			
49 MacKinnon			
50 Yale			

Tabulation for Batteries - Bid #16-0338

Indicate the price for the sample list of OEM batteries for comparison purposes and held for initial year of contract.		Batteries by Fisher, Inc.
Group D		
Indicate additional names of manufacturers not indicated above and discount off current list price.	Percentage Discount	
а		Exide - 45%
b		Finishline - 60%
С		Vision HD SLA - 55%
d		GP SLA - 50%
Notes		Clarified alternates bid.
Contact		Steven W. King
Address		1124 Omohundro Avenue
Phone		800-741-2496
Fax		863-688-0677
Federal ID#		59-1692472
Email		sking@batteriesbyfisher.com

Tabulation for Batteries - Bid #16-0338

Indicate the price for the sample list of OEM batteries for comparison purpos contract.	es and held for initial year of	Batteries Plus Bulbs
Group D		
Indicate additional names of manufacturers not indicated above and discount off current list price.	Percentage Discount	
а		East Penn Intimidator - 30%
b		East Penn MagnaPower - 50%
С		Duracell Auto/Truck - 50%
d		
Notes		Clarified alternates and spec bid.
Contact		Lisa Mastay
Address		4401 Bee Ridge Road
		Sarasota, FL 34233
Phone		941-737-0601
Fax		941-739-6962
Federal ID#		65-0760078
Email		Imastay@batteriesplus.net

Tabulation for Batteries - Bid #16-0338

	icate the price for the sample list of OEM batteries for comparison purposes and held for initial year outract.	Gem Supply Company, Inc.
Gro	pup D	
51	Indicate additional names of manufacturers not indicated above and discount off current list price.  Percentage Discount	nt
а		Batteries Plus - 20%
b		
С		
d Not	res	Clarified as spec bid. #21 Bid price for four batteries.
Cor	ntact	Richard Skelton
Add	dress	1312 West Washington Street
		Orlando, FL 32805
Pho	one	407-913-9512
Fax		407-648-4788
Fed	deral ID#	59-1633718
Em	ail	rskelton@gemsupply.net

Tabulation for Batteries - Bid #16-0338

Indicate the price for the sample list of OEM batteries for comparison purpos contract.	es and held for initial year of	O'Reilly Automotive Stores, Inc., dba O'Reilly Auto Parts
Group D		
Indicate additional names of manufacturers not indicated above and discount off current list price.	Percentage Discount	
а		Super Start - 10%
b		
С		
d		
Notes		
Contact		Vanessa Creech
Address		233 South Patterson
		Springfield, MO 65802
Phone		417-829-5879
Fax		800-925-0899
Federal ID#		44-0618012
Email		probids@oreillyauto.com

Tabulation for Batteries - Bid #16-0338

	Indicate the price for the sample list of OEM batteries for comparison purposes and held for initial year of contract.		ce for the sample list of OEM batteries for comparison purposes and held for initial year of  Glades Parts Company, dba Original Equipment Company	
Gro	oup D			
51	Indicate additional names of manufacturers not indicated above and discount off current list price.	Percentage Discount		
а			AC Delco Advantage - 50%	
Ь			AC Delco Professional - 46%	
С			Powersonic - 55%	
d Not	tes		Clarified alternates bid.	
Cor	ntact		Darryl B. Miele	
Add	dress		1348 South Main Street	
			Belle Glade, FL 33430	
Pho	one		561-996-5501	
Fax	(		561-992-8366	
Fed	deral ID#		59-1511962	
Em	ail		darryl@oeprts.com	

Tabulation for Batteries - Bid #16-0338

Indicate the price for the sample list of OEM batteries for comparison purposes and held for initial year of contract.		Safe-Start, LLC	
Gro	up D		
51	Indicate additional names of manufacturers not indicated above and discount off current list price.	Percentage Discount	
а		1	
b			
С			
d			
Not	es		
Cor	ntact		Jeffrey Zinteck
Add	Iress		12045 34th Street North
			St. Petersburg, FL 33716
Pho	one		727-231-5344
Fax			727-231-5335
Fed	eral ID#		27-4271331
Em	ail		jzinteck@safe-start.com
			Recorded by: Diane Gentile
			Witnessed by: Joyce E. Haney

# THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA Justification for Other Than Low Bid

Batteries - Bid #16-0338

Item	Vendor	Description	
1 & 2	Batteries by Fisher, Inc. Batteries Plus Bulbs	Vendor bid alternate batteries when alternates were not approved.	
	O'Reilly Automotive Stores, Inc., dba O'Reilly Auto Parts	O'Reilly Automotive Stores, Inc., dba O'Reilly Auto Parts was non-responsive for altering bid terms and conditions. Vendor bid alternate batteries when alternates were not approved.	
	Safe-Start, LLC	Vendor bid alternate batteries and alternate cranking amps when alternates were not approved.	
5	Batteries by Fisher, Inc.	Vendor bid alternate batteries when alternates were not approved.	
	Safe-Start, LLC Safe-Start, LLC	Vendor bid alternate batteries and alternate cranking amps when alternates were not approved.	
О	·	Vendor bid alternate batteries and alternate cranking amps when alternates were not approved.	
7, 8, & 9	Batteries by Fisher, Inc. Safe-Start, LLC	Vendor bid alternate batteries when alternates were not approved.	
	Sale-Start, LLC	Vendor bid alternate batteries and alternate cranking amps when alternates were not approved.	
10, 11, & 12	Safe-Start, LLC	Vendor bid alternate batteries and alternate cranking amps when alternates were not approved.	
12	Batteries by Fisher, Inc.	Vendor bid alternate batteries when alternates were not approved.	
13	Safe-Start, LLC	Vendor bid alternate batteries and alternate cranking amps when alternates were not approved.	
	Batteries by Fisher, Inc.	Vendor bid alternate batteries when alternates were not approved.	
14 - 15	Batteries Plus Bulbs		
	O'Reilly Automotive Stores, Inc., dba O'Reilly Auto Parts	O'Reilly Automotive Stores, Inc., dba O'Reilly Auto Parts was non-responsive for altering bid terms and conditions. Vendor bid alternate batteries when alternates were not approved.	
	Glades Parts Company dba Original Equipment Company	Vendor bid alternate batteries when alternates were not approved.	
	Safe-Start, LLC	Vendor bid alternate batteries and alternate cranking amps when alternates were not approved.	
	Batteries by Fisher, Inc.		
	Batteries Plus Bulbs		
16	Glades Parts Company dba Original Equipment Company	Vendor bid alternate batteries when alternates were not approved.	
	Safe-Start, LLC	Vendor bid alternate batteries and alternate cranking amps when alternates were not approved.	
17	Batteries by Fisher, Inc.	Vendor bid alternate batteries when alternates were not approved.	
	Batteries Plus Bulbs	vendor bid alternate batteries when alternates were not approved.	
	Safe-Start, LLC	Vendor bid alternate batteries and alternate cranking amps when alternates were not approved.	

# THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA Justification for Other Than Low Bid

Batteries - Bid #16-0338

Item	Vendor	Description	
18	Batteries by Fisher, Inc. Batteries Plus Bulbs	Vendor bid alternate batteries when alternates were not approved.	
	O'Reilly Automotive Stores, Inc., dba O'Reilly Auto Parts	O'Reilly Automotive Stores, Inc., dba O'Reilly Auto Parts was non-responsive for altering bid terms and conditions. Vendor bid alternate batteries when alternates were not approved.	
	Glades Parts Company dba Original Equipment Company	Vendor bid alternate batteries when alternates were not approved.	
	Safe-Start, LLC	Vendor bid alternate batteries and alternate cranking amps when alternates were not approved.	
19	Batteries by Fisher, Inc.	Vendor bid alternate batteries when alternates were not approved.	
20	Batteries by Fisher, Inc.	Vendor bid alternate batteries when alternates were not approved.	
	Batteries Plus Bulbs		
	Safe-Start, LLC	Vendor bid alternate batteries and alternate cranking amps when alternates were not approved.	
	Batteries by Fisher, Inc.	Vandar hid alternate batteries when alternates were not approved	
21	Batteries Plus Bulbs	Vendor bid alternate batteries when alternates were not approved.	
	O'Reilly Automotive Stores, Inc., dba O'Reilly Auto Parts	O'Reilly Automotive Stores, Inc., dba O'Reilly Auto Parts was non-responsive for altering bid terms and conditions. Vendor bid alternate batteries when alternates were not approved.	
	Safe-Start, LLC	Vendor bid alternate batteries when alternates were not approved.	
	Batteries by Fisher, Inc.	Vendor bid alternate batteries when alternates were not approved.	
22 - 23	Batteries Plus Bulbs		
	Safe-Start, LLC	Vendor bid alternate batteries and alternate cranking amps when alternates were not approved.	
	Batteries by Fisher, Inc.	Vendor bid alternate batteries when alternates were not approved.	
24 - 25	Batteries Plus Bulbs		
	O'Reilly Automotive Stores, Inc., dba O'Reilly Auto Parts	O'Reilly Automotive Stores, Inc., dba O'Reilly Auto Parts was non-responsive for altering bid terms and conditions. Vendor bid alternate batteries when alternates were not approved.	
	Safe-Start, LLC	Vendor bid alternate batteries and alternate cranking amps when alternates were not approved.	
26	Batteries by Fisher, Inc.	Vendor bid alternate batteries when alternates were not approved.	
	Batteries Plus Bulbs	Totale. Did diterriate batteries when alternated were not approved.	
	Safe-Start, LLC	Vendor bid alternate batteries and alternate cranking amps when alternates were not approved.	

# THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA Justification for Other Than Low Bid

Batteries - Bid #16-0338

Item	Vendor	Description	
27	Batteries by Fisher, Inc. Batteries Plus Bulbs	Vendor bid alternate batteries when alternates were not approved.	
	O'Reilly Automotive Stores, Inc., dba O'Reilly Auto Parts	O'Reilly Automotive Stores, Inc., dba O'Reilly Auto Parts was non-responsive for altering bid terms and conditions. Vendor bid alternate batteries when alternates were not approved.	
	Glades Parts Company dba Original Equipment Company	Vendor bid alternate batteries when alternates were not approved.	
	Safe-Start, LLC	Vendor bid alternate batteries and alternate cranking amps when alternates were not approved.	
28	Batteries by Fisher, Inc.	Vendor bid alternate batteries when alternates were not approved.	
	Batteries Plus Bulbs		
	O'Reilly Automotive Stores, Inc., dba O'Reilly Auto Parts	O'Reilly Automotive Stores, Inc., dba O'Reilly Auto Parts was non-responsive for altering bid terms and conditions. Vendor bid alternate batteries when alternates were not approved.	
	Safe-Start, LLC	Vendor bid alternate batteries and alternate cranking amps when alternates were not approved.	
	Batteries by Fisher, Inc.	Vendor bid alternate batteries when alternates were not approved.	
29 - 35	Batteries Plus Bulbs		
	O'Reilly Automotive Stores, Inc., dba O'Reilly Auto Parts	O'Reilly Automotive Stores, Inc., dba O'Reilly Auto Parts was non-responsive for altering bid terms and conditions. Vendor bid alternate batteries when alternates were not approved.	
	Glades Parts Company dba Original Equipment Company	Vendor bid alternate batteries when alternates were not approved.	
	Safe-Start, LLC	Vendor bid alternate batteries and alternate cranking amps when alternates were not approved.	
36	Batteries by Fisher, Inc.	Vendor bid alternate batteries when alternates were not approved.	
	Batteries Plus Bulbs		
	O'Reilly Automotive Stores, Inc., dba O'Reilly Auto Parts	O'Reilly Automotive Stores, Inc., dba O'Reilly Auto Parts was non-responsive for altering bid terms and conditions. Vendor bid alternate batteries when alternates were not approved.	
	Safe-Start, LLC	Vendor bid alternate batteries and alternate cranking amps when alternates were not approved.	
51	O'Reilly Automotive Stores, Inc., dba O'Reilly Auto Parts	O'Reilly Automotive Stores, Inc., dba O'Reilly Auto Parts was non-responsive for altering bid terms and conditions. Vendor bid alternate batteries when alternates were not approved.	